

Sterling

Help beautify your Town...

Main Street Loudoun is Blooming!

April 15-April 22

Come help give Main Streets in Loudoun a Spring Cleaning and demonstrate community pride.

Contact your Community Coordinator. Get involved! Join the fun!

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Businesses, here is a list of some things you can do to help beautify your downtown... and attract new visitors!

14 Retail tips to attract new shoppers*

- 1. Wash your windows at least once a week. Wash your front door daily, because it is so visible.
- 2. First impressions matter. Polish your door handle weekly.
- 3. Scrape off old stickers from windows—Visa, MasterCard, etc. It is assumed that you take plastic in today's retail environment.
- 4. Remove old posters and window clutter so shoppers can see in your store. Look inviting to curious eyes.
- 5. Post your hours on the door so shoppers know when to come back and make a purchase.
- 6. Change your window displays frequently. The Gap changes its windows once a week.
- 7. Replace burned-out light bulbs so your store looks maintained and well lit.
- 8. Leave your display window lights on at night to highlight your merchandise 24 hours a day. Your windows are free advertising.

- 9. Increase the wattage of light bulbs throughout your store.
- 10. Ask your customers what they like about the appearance of your business and what they would like to see change. Then, implement the suggestions.
- 11. Walk through your store with a notepad in hand and jot down anything "you never noticed before" that should be repaired, cleaned, upgraded or replaced.
- 12. Ask a part-time employee what he or she would change. Or, assign your employee to make the upgrades!
- 13. Is it time to repaint your façade? If you keep the same color, many historic districts *do not* require that you apply for a permit to repaint!
- 14. Make sure you plant the right plant for the right location. Notice how much sun or shade the location receives and if you are not that good at watering....ask a plant expert what to plant where! A well planted pot will be less likely to become a trash receptacle.

^{*}Tips from William McLeod, Barracks Row Main Street, Washington D.C.

